

Selection of publications

Koppensteiner, M., Grammer, K. (2010). Motion patterns in political speech and their influence on personality ratings. *Journal of Research in Personality*, 44, 374-379.

Koppensteiner, M. (2011). Perceiving personality in simple motion cues. *Journal of Research in Personality*, 45(4), 358-363.

Koppensteiner, M., & Grammer, K. (2011). Body movements of male and female speakers and their influence on perceptions of personality. *Personality and Individual Differences*, 51(6), 743-747.

Koppensteiner, M. (2013). Motion cues that make an impression: Predicting perceived personality by minimal motion information. *Journal of Experimental Social Psychology*, 49(6), 1137-1143.

Koppensteiner, M., Stephan, P., & Jäschke, J. P. M. (2015). From body motion to cheers: Speakers' body movements as predictors of applause. *Personality and individual differences*, 74, 182-185.

Koppensteiner, M., Stephan, P., & Jäschke, J. P. M. (2015). More than words: Judgments of politicians and the role of different communication channels. *Journal of Research in Personality*, 58, 21-30.

Koppensteiner, M., Stephan, P., & Jäschke, J. P. M. (2016). Moving speeches: Dominance, trustworthiness and competence in body motion. *Personality and Individual Differences*, 94, 101-106.

Koppensteiner, M., Stephan, P., & Jäschke, J. P. M. (2016). Shaking takete and flowing maluma. Non-sense words are associated with motion patterns. *PloS one*, 11(3), e0150610.

Koppensteiner, M., Primes G., Stephan, P. (2017). Create your own stimulus: Manipulating movements according to social categories. *PLoS one* 12(3), e0174422.

Koppensteiner, M., & Siegle, G. (2017). Speaking through the body: Do people associate the body movements of politicians with their speech? *Politics and the Life Sciences*, 36(2), 104-113.